Carl D. McAfee, Ph.D. McAfee Consulting LLC P.O. Box 36 Kennedale, TX 76060 (817) 235-8817 mobile

McAfee Consulting → www.prochemist.com

September 9, 2022

Dear Prospective Client:

This letter is to serve as a potential **proposal** for work on problem resolution, designed experiments, polymer characterization, or new product development in year **2022** at your facility.

The **proposed objectives** for our potential project are:

- 1) to focus on improving your polymer compound & your manufacturing process
- 2) to educate and formulate a working knowledge of the designed experiment concept and its utilization in formulation & process development, which is an underlying principle in most companies' formulations and processes with a focus to minimize and/or eliminate part failures and extend part life cycles
- 3) to work on unscheduled needed tasks and opportunities as they arise, due to demand, in your lab and in your plant

For your potential project, we propose three possible utilization options:

- 1) 5 days a month for \$15,000 with full availability as a Tier One Account, full analytical testing capabilities, & constant availability via phone, fax, & email.
- 2) 3 days a month for \$10,000 with full availability as a Tier Two Account, analytical testing capabilities, & availability via phone, fax, & email.
- 3) 2 days a month for \$5000 with availability as a Tier Three Account, limited analytical testing capabilities, & availability via fax & email.

Thanks again for the opportunity to be of service to you and your company, and I look forward to the possibilities for working together in the coming year.

Sincerely,

Carl D. McAfee, Ph.D. President & CEO McAfee Consulting LLC www.prochemist.com 817-235-8817 mobile

"Providing Solutions for Your Problems"