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(817) 483-4126 office

# McAfee Consulting → [www.prochemist.com](http://www.prochemist.com)

September 14, 2017

Dear Prospective Client:

This letter is to serve as a potential **proposal** for work on problem resolution, designed experiments, polymer characterization, or new product development in year **2017** at your facility.

The **proposed objectives** for our potential project are:

- 1) to focus on improving your polymer compound & your manufacturing process
- 2) to educate and formulate a working knowledge of the designed experiment concept and its utilization in formulation & process development, which is an underlying principle in most companies' formulations and processes with a focus to minimize and/or eliminate part failures and extend part life cycles
- 3) to work on unscheduled needed tasks and opportunities as they arise, due to demand, in your lab and in your plant

For your potential project, we propose **three possible utilization options**:

- 1) 3 days a month for \$7500 with full availability as a Tier One Account, full analytical testing capabilities, & constant availability via phone, fax, & email.
- 2) 2 days a month for \$5000 with full availability as a Tier Two Account, analytical testing capabilities, & availability via phone, fax, & email.
- 3) 1 day a month for \$2500 with availability as a Tier Three Account, limited analytical testing capabilities, & availability via fax & email.

Thanks again for the opportunity to be of service to you and your company, and I look forward to the possibilities for working together in the coming year.

Sincerely,

Carl D. McAfee, Ph.D.  
President, McAfee Consulting LLC